

# Lindsay Construction

## *Serving the Atlantic Region Since 1959*

We are an Atlantic Canadian company with a half century of groundbreaking work in Design-Build, Construction Management, and General Contracting. At Lindsay Construction we take pride in providing our clients with structures of the finest quality workmanship and superior design at incomparable value. We build partnerships that stand the test of time.



CASINO NOVA SCOTIA



CITY HALL: CLOCK TOWER



WRIGHT AND BURNSIDE CAMPUS

 **Lindsay**  
**CONSTRUCTION**  
BUILDING PARTNERS



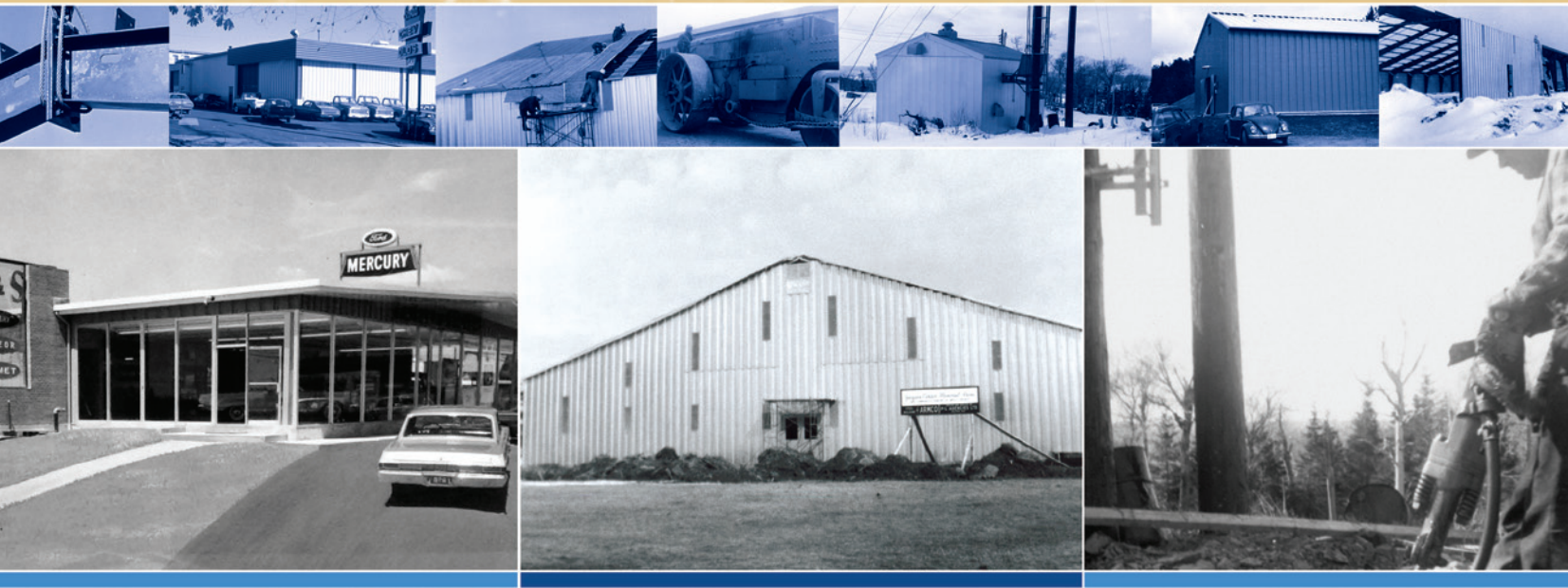
# Building Partners

Locally owned and based in Atlantic Canada, Lindsay is at the forefront of the regional construction industry. We provide comprehensive construction services in commercial, industrial, and institutional sectors specializing in Design-Build, Construction Management and General Contracting.

With over **4,000 major projects** and **25,000 small jobs** to our credit Lindsay has become one of the region's most trusted and respected contractors. We offer expertise in a variety of building systems and techniques, bridging the gap between design and construction for new builds, renovations, fit-ups and remodels.

Founder John Lindsay's legacy of personal integrity, living by your principles, and treating people fairly, is strongly rooted in the culture and policies of the company. In Atlantic Canada, reputation is everything, and word travels fast. Lindsay has built its reputation on delivering a superior quality product, on time and on budget.

**"Building Partners"** reflects the most important aspect of Lindsay's mandate: the cultivation of the client relationship and the assembly of the best possible team of consultants and trade partners to efficiently deliver a superior final product.



FAIRLEY AND STEVENS

JACQUES CARTIER MEMORIAL ARENA

JACK-HAMMERING

**"Lindsay's success and longevity is attributed to successful partnerships within our industry. Our people treat clients, trade contractors and our fellow employees with respect and honesty. This culture has ensured that we provide the highest level of professionalism to every project resulting in a positive working experience."**

— Cory Bell President, Lindsay Construction



John W. Lindsay Sr.  
1926 – 2006

**"East Port continues to hire Lindsay extensively for its building construction. The principle my father lived every day – 'Keep your promises, no matter the cost' – is alive and well at Lindsay Construction."**

— John Lindsay Jr. President, East Port Properties Limited



# General Construction Services

## Construction Management

Lindsay Construction Managers act on the client's behalf for a set fee, on projects of all sizes and levels of complexity. Drawing upon the services of an extensive network of in-house and field staff, suppliers, trade contractors, and consultants, we will oversee management of your building project. Services may include contract and financial administration, budget and schedule control, safety and regulatory management and on-site supervision. All members of the Lindsay Construction Management Team are industry leaders in their own right, providing winning strategies and a wealth of experience.

## Design-Build

As Design-Build Contractors, Lindsay is responsible for the design and construction of each project for a fixed price. The detailed Scope of Work and performance criteria are established and agreed upon with the owner as part of the contractual agreement.

Lindsay clients appreciate the efficiency that comes with having an in-house team responsible for the design and construction of full turn-key buildings tailored to their specific needs. Our expertise in multiple building systems allows us to lead the way in innovative Design-Build solutions while offering the

security of single-source responsibility for all aspects of design and delivery.

## General Contracting

Lindsay General Contracting involves management of a construction project for a fixed price, using our clients' plans and specifications. Lindsay has enjoyed a long history as a successful General Contractor thanks to our skilled team of Estimators, Project Managers, Project Coordinators, and Site Superintendents who take pride in offering competitive bids, quality workmanship, and maximum efficiency on any size project.



⋮ KENT BUILDING SUPPLIES

⋮ THE HALIFAX HERALD PRESS

⋮ BÂTON ROUGE RESTAURANT

**“When looking for a partner to design and build a facility for a large newspaper press - with all the structural and mechanical complexities involved - Lindsay's experience was a tremendous asset.”**

—Ian Scott Vice President, Operations, The Halifax Herald Ltd.

**“Renovations went incredibly smoothly, largely because Lindsay was able to work with our schedule and the logistics of moving everyone.”**

— Carol Zachernuk Director of Finance and Administration, Canadian Cancer Society, Nova Scotia Division

**“Lindsay watched every penny that came through the job and managed to control the extra costs associated with running a project for a retail business.”**

— Paul Morin Project Manager, Giant Tiger



General Contracting con't..

Our wide range of skills allow us to look at each job proactively, from many different perspectives. We also offer the added advantage of one-stop service for custom designed items from our Shop specialties: Welding, Millwork and Sheet Metal.

## Roofing

Lindsay's Roofing Group is widely recognized as being one of the industry's best commercial and industrial roofing contractors. We have an in-depth knowledge of all roofing materials available, having installed thousands of roofs with speed, expertise, and a commitment to quality.

Lindsay has been applying EPDM, PVC, TPO, and Metal roofing systems since 1982. We are highly regarded by premier roofing system manufacturers for our commitment to quality, workmanship, and training and have received international professional recognition for our expert workmanship.

Whether the job is to make adjustments for new roof top equipment, find and repair a leak, or conduct routine maintenance, the Lindsay Roofing Service Specialists are dedicated to providing reliable, effective, and timely roofing services.



⋮ PURDY'S TOWERS

⋮ ROOFING

⋮ NORTH AMERICAN LIFE

**“Lindsay showed a great deal of professionalism given the very aggressive schedules we gave them from the start. They never forgot their client and treated each tenant with a great deal of respect.”**

— Garnett Mabie *Project Manager, Plazacorp Retail Properties*

**“We really like Tilt-Up. That was part of the reason we chose Lindsay, and we are very satisfied with the facility and their professionalism.”**

— Jeff MacLennan *Owner, Charlottetown Toyota*

**“The project was well organized, well managed and professionally concluded to meet the (TD Canada Trust) branch users' and owners' expectations.”**

— Brendan Bates *Partner/Studio Director, TOSS Solutions Inc.*



# Specializing in...

## Tilt-Up Concrete

Tilt-Up is a building system in which load bearing exterior concrete wall panels are cast on-site, then 'tilted' into place, resulting in a precisely fitted and energy efficient structure. Lindsay has been at the forefront of the Tilt-Up movement since the early 1970's. This versatile system has become the number one choice for Lindsay clients for most applications, chosen for its aesthetics, resistance to mold, mildew, and fire, durability, and remarkable value.

## Pre-Engineered Metal Buildings

Metal Buildings offer a balance of design flexibility, economy, and large

clear span capabilities. Our years of experience with metal buildings ensures you get the right building and quality construction at a very competitive price. Our in-house design team, experienced field crews, and quality building manufacturers provide metal buildings that may be customized to fit any project, and may be used alone or in combination with other building materials.

## NUFORM®

Nuform combines the trusted strength of concrete with the durability and versatility of modern polymer technology. The result is a wall that has a clean and

modern appearance with a finished interior and exterior surface without the addition of any applied finish. The optional insulation within the panels provides excellent thermal performance with no drafts. Nuform prevents moisture, mildew, and insects from entering the building, the perfect solution for a warehouse, arena, carwash, or any other facility that requires a bright, clean, durable surface.

Lindsay assesses each client's requirements to determine which building system (or system combination) will best suit their needs.



HUDSON NEWS

SAINT BENEDICT PARISH CHURCH

HOMBURG CANADA INC.

**“The design is unique and a statement for us. Schedule wise/price wise the whole experience was very positive. It's gratifying to know that a project of this magnitude can still be done on a handshake.”**

— Ron LeBlanc Owner, Pinchin LeBlanc Environmental Ltd.

**“Taking an old building and converting it into something new takes special expertise that Lindsay provided.”**

— Dan MacLean President and Operating Partner, Premiere Self Storage

**“One of the reasons we selected Lindsay to be our Construction Manager was because of their experience and skills at developing Tilt-Up buildings.”**

— Colin Whitcomb Executive Vice President, Hardman Group



## Service Work

Lindsay provides one-stop solutions for tenant upfits, industrial service work, and building maintenance as well as upgrades for every building type. The craftspeople in the Small Jobs/Service Work group are known for their attention to detail in carpentry and drywall, welding, millwork, sheet metal, asbestos abatement, mold removal, and concrete cutting and sawing.

## LEED®

The Leadership in Energy and Environmental Design (LEED®) Green Building Rating System® is the accepted

standard for design, construction, and operation of high performance green buildings in North America. By obtaining a LEED® designation, a project has verified its commitment to sustainability by meeting higher performance standards in environmental responsibility and energy efficiency.

Lindsay has LEED®-certified staff, helping clients achieve optimum energy efficiency while reducing their carbon footprint. Lindsay is changing the way we construct buildings to focus on sustainability and environmental stewardship.

## Health and Safety

Lindsay had been known as a leader in safety since the 1970's. Employing full-time Safety Officers results in a safety record that exceeds industry standards and provides an increased sense of well-being for field staff on Lindsay sites.

## Quality Assurance

Lindsay Construction is committed to providing quality buildings that exceed clients' expectations. Our design and construction teams work together to ensure that every step of the construction process follows a strict set of guidelines established by the Lindsay Quality Program and ISO standards.



THE MUSIC ROOM

PORTLAND STREET HONDA

ATBORO HOUSE

**Lindsay offered solid recommendations throughout the process. It was a big project and they managed it very well.**

— Arthur McDonough Owner, Pharmasave

**Lindsay meets our deadline, stays on budget, and delivers premium construction every time.**

— Kevin Gooley Director of Engineering, Pet Valu Canada

**Lindsay is great to deal with. They operate as if they are the owners, and worked very hard on our behalf.**

— John Squires Renovations, Acquisitions, and New Builds, Pacrim Hospitality



# The Lindsay Difference...

Lindsay is uniquely qualified to offer depth of experience, financial stability, and a vast range of services while maintaining the kind of hands-on approach and close client care found in a smaller company. Locally owned by working shareholders, we have stayed true to our construction roots throughout our decades of growth.

We will bring local trade contractors to a job or can use our own highly skilled field work force. With our Service Group and Roofing divisions, we provide finish work and long-term maintenance while building partnerships with our clients that extend well beyond the first turn of the key.



Back row, L to R: Laurence Smith P.Eng, Devin Hartnell P.Eng, MBA, Kirby Putnam P.Eng, Ben Stokdijk P.Eng, LEED®AP, Jeff Skinner, CA  
Front row, L to R: Cory Bell P.Eng, Ernie Porter P.Eng



HALIFAX MARRIOTT HARBOURFRONT

LAWTONS DRUGS

SHANNEX: TILT-UP

**“Lindsay was sensitive to our sense of urgency. They were very professional and understood our needs. The final results are spectacular and we are ecstatic.”**

— Jeff Ransome Hotel Manager, Halifax Marriott Harbourfront Hotel

**“It’s a first class building and ranks with the best we’ve seen. It was a significant project and Lindsay really followed through.”**

— Michael Maddalena President, Soccer Nova Scotia

**“I was particularly impressed with the excellent coordination and control of sub-contract work and Lindsay’s ability to meet the target completion date right on.”**

— Gordon LeBlanc Contract Manager, Mic Mac Dental



Find out why Lindsay Construction is at the forefront of the building industry in Atlantic Canada. Contact us for more information about the following services:

## Construction Services

Construction Management

Design-Build

General Contracting

Small Jobs/Service Work

## Specializing in:

Tilt-Up Concrete

Pre-Engineered Metal Buildings

NUFORM®

Conventional Buildings

Roofing & Cladding

Concrete Cutting & Sawing

Asbestos Abatement & Removal

Welding, Millwork & Sheet Metal

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Automotive Dealerships

Car Washes

Educational Facilities

Fire Halls

Freezer/Cooler

Health Care

Hotels

Industrial/Warehouses

Office Buildings

Parkade

Recreation Facilities

Retail/Commercial

Restaurants/Food Service

Self-Storage

Tenant Fit-ups

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